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# Get Ready for Fall!

#### **Owners Desk**

As we come to a close on our busy summer season I would like to begin by thanking all of our clients whom we have had the pleasure to work with over the course of this last year. In this economy, many of our clients have faced very tough decisions regarding how to reduce their monthly overhead or how to streamline a project to better meet their constricted budgets. We have

been fortunate in our Landscape Management Division to have actually grown our client numbers, though we've had to say goodbye to some cherished long term accounts. The Design Build Division has had the opportunity to create some exceptionally beautiful landscapes this season, but regrettably has not fared as well with our project numbers falling due to the economic pressures.

Rest assured, that unlike many in our industry, we are here for the long term and will continue to earn your business by providing "Best in Class" Service and a commitment to exceeding our client expectations wherever possible.

Thank you for your ongoing support.

Gary C. Swanson Principal

#### Staff Spotlight-Meet Seth Bonilla

Enchanted Gardens is delighted to have Seth Bonilla in our organization as our Field Services Manager. He has been with us for 5 years and has many years of experience in landscaping services.

Seth is our water garden guru. In a addition, he also installs and maintains all of our client irrigation and lighting systems.

He is also our very own "Edward Scissor Hands". He is an expert in ornamental pruning. Pruning becomes an art form when Seth is in charge.

Seth spends his free time with his family. He has a

10 and 13 year old and most recently the new addition of a two month old baby. He keeps very busy at home!

We are

fortunate to have him taking care of our client's landscape infrastructure.



We are

Commonly Asked Questions Forum

**Q**: When is the best time to plant?

A: Without question the best time to plant in Oregon is during the fall season Late September through November. The reason being that as plants enter their dormant period less energy is expended in supporting leaf and flower growth. Plants essentially hibernate and during this hibernation require very little in the way of outside resources. As we rarely in the Northwest get freezing temperatures during the fall, which might jeopardize root systems, plants have an opportunity to get used to their surrounding soils and environment before the rough weather hits January through March. One main consideration of fall planting is to make sure that newly installed plants and trees have a thick bed of mulch at their base to reduce exposure to any prolonged freezing periods. See article on Time to Plant Shade Trees for Next Summer.



We invite you to check out our website at www.enchanted-gardens.us

### Time to Plant Shade Trees for Next Summer

A wise man once said "The best time to plant a tree is twenty years ago, the second best time is now."

Fall planting has the advantages of warmer soil, cooler air temperatures, and adequate moisture, promoting root growth well into November. This gives the trees time to establish new roots before having to support new spring growth. Fall planting also avoids the stress of summer heat, which we experience an abundance of. Here are a few statistics according to Home & Garden Northwest: A tree in the front yard could add up to \$7,593 to the value of your home. A mature tree could absorb up to 48 pounds of carbon dioxide. Also, 25

million pounds of pollutants are pulled from the air each year, by Portland trees. Cooling costs can be cut by planting a large tree within 60 feet of the west side of an average size home. Believe it or not!

## Winterizing Activities to Consider: Give Us a Call!

Did you experience damage to your property due to last year's severe winter storms? Here are some things you can do to prevent damage this year:

**Irrigation System Shut Down** – Make sure that you Irrigation Backflow Device has been turned off which will isolate the irrigation system from your main water service line if a break occurs.

Ornamental Pruning – Schedule pruning of Japanese Maples and other ornamental tree forms before January.

**Large Tree Inspection** – Schedule a review of any large trees adjacent to structures that might be damaged by falling limbs and or the tree itself during the winter season.

Fall Mulch Application – If your bed surfaces are nothing but exposed soils then consider mulching before the heavy rains begin in January. Mulching during the fall will shield plant roots from freezing temperatures in addition to reducing soil compaction and erosion from the heavy rains around the corner.

**Gutter Cleaning** – Gutters should be cleaned and checked after the last leaves have fallen in December prior to the heavy rains beginning in January to assure proper collection and flow away from the foundation and bedding areas.

### <u>Introducing Our New Referral Program</u>

We are happy to unveil our new client referral program. This program is designed for our clients who continue to pass our name along to friends and family for their Landscape Management needs. We are grateful for the referrals and wanted to create a program that expressed our appreciation.

Here's how it works, you submit a referral to us on-line, or you can contact us directly. We will pursue the referral, making sure the potential client knows how we received their name. If the client engages Enchanted Gardens we will notify you immediately to let you know the referral was a success. At that time you

will receive A FREE MONTH of Landscape Management service!

#### Services

- Landscape Design & Installation
- Outdoor Lighting Design & Repair
- Water Garden Design & Repair
- Irrigation Design & Repair
- Retaining Wall Systems
- Drainage System Design & Repair
- Concrete Flatwork & Masonry
- Outdoor Structures & Fencing
- Tree Removal & Grinding
- Seasonal Pruning & Cleanup
- Roof, Gutter & Flatwork Cleaning
- Bark/Mulch Application

### Save Money and the Environment

#### **Irrigation Auditor Certification**

As water resources become more leveraged and the cost of water climbs ever higher, we believe our clients will demand more efficiency from their irrigation systems. In response we have completed the first phase of the National Irrigation Auditor Certification Program. This will allow us to provide detailed site surveys of our client irrigation systems to determine efficiency levels, wasted water volumes and corresponding potential water savings. We expect to be one

of only a handful of commercial organizations offering this valuable service beginning next year.

Enchanted Gardens
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www.enchanted-gardens.us

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